# smoothapps

THE DESIGNED ALLIANCE CANVAS

Creator:	
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Date:



# Who do we serve?

Who are we called to serve? What are they looking for?



Context:

#### Why do we serve them?

What's important about serving them? How does it tie back to our purpose? What might happen if we didn't serve them?

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### How do we serve them?

What outcomes do we create for them? What becomes possible for them as a result of the outcomes we create?



## How will we know?

What evidence might tell us if we are serving them?



### What gets us stuck?

What gets in our way of serving them? What does it cost us? What does it cost them?



What frees us up?

What helps us get unstuck?



#### What will we bring? What will we bring to our relationship?

What do we need? 8

What do we need from each other, from our coach, interdependent teams, stakeholders, partners and leaders?



## Who will we be?

Who will we be when our unhelpful thoughts and habits get in our way? When we are challenged to be true to those we serve?



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